



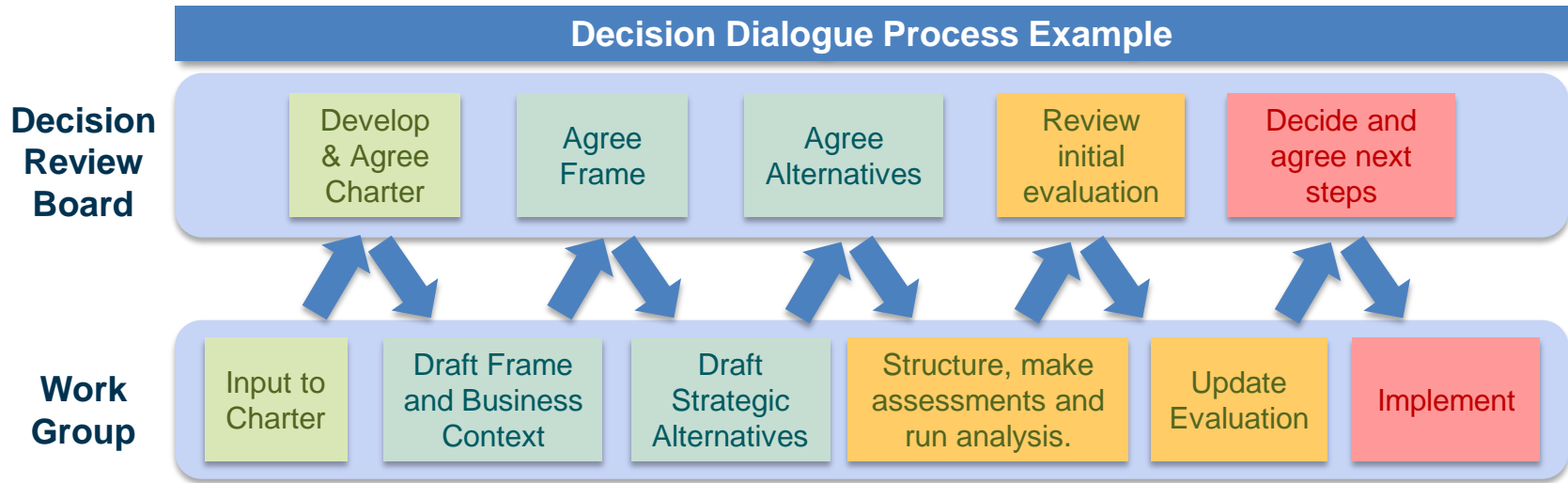
STRATEGICFIT

Decision Dialogue Process

2018



A structured, iterative decision dialogue helps integrate and build alignment with leadership.



Build alignment in steps:

Charter

- Agree on the rationale, purpose and urgency of the project
- Align on who should be involved
- Agree what value metrics are important

Helps align the project.

Frame and alternatives

- Agree what decisions need to be made and what's already decided
- Explores the full spectrum of choice in a manageable way.
- Captures different views

Builds in quality and focus early on.

Analysis

- Focus in on the critical information pieces
- Understand what drives value and how to prevent loss of value
- Recognise the trade-offs for each decision

Well-informed decisions made with confidence.

Action

- Prioritise next steps with clear accountability.
- Communicate strategy within the organisations
- Develop a roadmap with clear milestones to keep strategy on track

Creates momentum and buy-in to the strategy



The Decision Review Board and the Work Group have different roles

The Essential Stakeholders

Role	Who	Responsibility
Decision Review Board (DRB)	<ul style="list-style-type: none">• Decision Makers / Business Owners• A collective decision by this group is unlikely to be overturned• Representative group (no major function stakeholder group is excluded).	<ul style="list-style-type: none">• Give mandate and make decisions• Allocate resources• Ensure decision quality (own the decision process)
Work Group (WG)	<ul style="list-style-type: none">• Recognised by the decision review board as being credible subject-matter experts and analysts	<ul style="list-style-type: none">• Develop frame and alternatives• Gather information, make assessments• Help evaluate alternatives• Clarify and plan the implementation

These are the essential stakeholder groups but there may well be other stakeholder groups depending on the project.

