



STRATEGICFIT

Decision Roadmaps and Making Decisions Stick

2018



Making decision stick requires flexibility. Strategies need to adapt as things change.

Here are some tools that could help:

1. Decision Roadmap

Mapping out agreed activities and upcoming decision points following key “learning” events



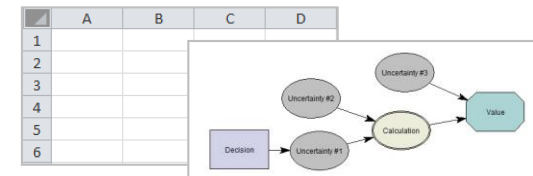
2. Strategic Agenda

A living document used on an on-going basis to prioritise short term activities in light of new information

	Focus	Important	Later
Activities			

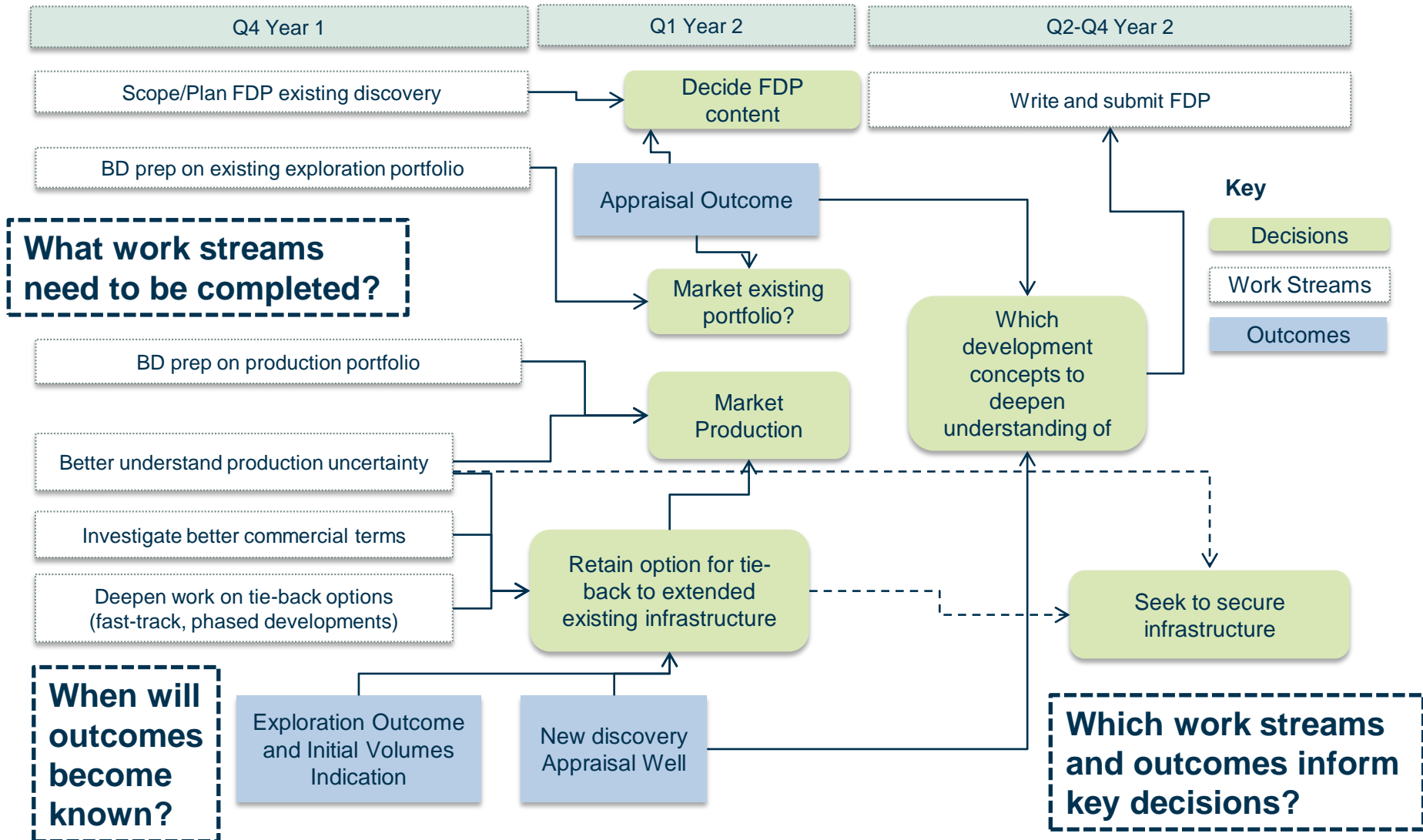
3. “Evergreen” decision model

Decision model that is kept “evergreen” as assumptions evolve. Helps us understand the impact of new or changing information.



A decision roadmap helps sequence choices and learning events

Representative Short-term Decision Roadmap



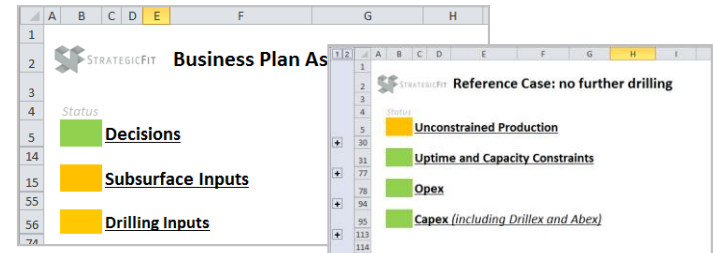
It is important to document everything: you never know who is going to be doing which jobs next year

It sounds easy to do, but it's surprising how often this isn't done!

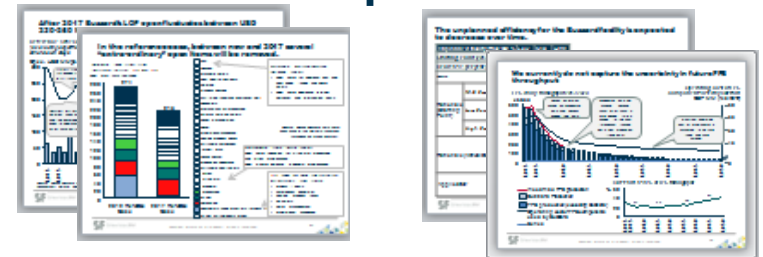
- What **assumptions** were made in the work? What inputs were used? What was the rationale?
- What were **the givens** and what was the rationale for the givens?
- **What decisions were made?** Why were they made and why was that option chosen over another one?

Some tools that help:

Assessment Books



Detailed Assumption Packs



Decision Records

Decision Made: What decision was made?
Why was this decision made? Explain why the chosen option is the best option to take action. By the chosen option, consider if there is any alternative that has the other status, reason for status, or other status of the chosen option. What is the rationale of this decision?
What options were considered and why? Explain if the chosen option is the best option. Why was this decision made? Explain why the chosen option is the best option. What is the rationale of this decision?
What are the possible regrets of making this decision? What are the possible regrets of making this decision? What are the possible regrets of making this decision?
What justifies taking on this risk or what is the upside? What are the risks of not taking on this option? What are the risks of not taking on this option?
Decision made: What is the status of the decision? Can you make this decision? What is the status of the decision? Can you make this decision?

